

Today we announced the completion of our management-led recapitalization in partnership with Temasek and certain institutional clients of Guggenheim Investments. The completion of this transaction solidifies our position as the premier private independent real estate investment bank, and will allow us to:



Accelerate domestic and international growth while serving clients through enhanced technology, a broader footprint and strategic relationships



Leverage our global presence to provide clients with connectivity between the largest and most active real estate owners, operators, investors and lenders in the world



Provide truly independent, global advice, enabled by our unique team-oriented culture and non-commission compensation structure



Offer clients a unique combination of commercial real estate and capital markets expertise



Create value for clients through creative and actionable ideas and flawless execution



Continue to be the most trusted advisor in the commercial real estate capital markets that executes the most impactful deals that advance our clients' objectives

Eastdil Secured has recently announced a number of key hires that will allow us to further enhance our capabilities across office, multifamily, hospitality and credit:



J. Philip Brosseau, Jr. | Atlanta & Charlotte | Managing Director
 Focused on Sun Belt Multifamily Sales and JVs
 Previously served as a Vice Chairman on CBRE's Southeast Multifamily Team



Matt McCoy | Charlotte | Managing Director
 Focused on Credit & Net Lease Transactions
 Previously served as President of the Stonemont Income Fund at Stonemont Financial, a Group diversified real estate investment manager



Ryan Reid | Dallas | Managing Director
 Focused on Sun Belt Multifamily Sales and JVs
 Previously served as a Vice Chairman on CBRE's Texas Multifamily team and founded CBRE's National Student Housing platform



Will Silverman | New York | Managing Director
 Focused on NYC Office & Multifamily Sales and JVs
 Previously served as Managing Director / Group Head of Investment Sales and founded the commercial division at Hodges Ward Elliott



Andy Wimsatt | Washington, D.C | Managing Director
 Focused on East Coast Hotel Sales and JVs
 Previously led CBRE Hotels' Institutional Properties Group nationally

EASTDIL SECURED HAS COMPLETED OVER

\$170B of global capital market transactions year to date

INCLUDING

\$18.7B industrial portfolio sale for Global Logistics Partners, which is the largest private market sale in U.S. history

EASTDIL SECURED CONTINUES TO HAVE THE

#1 Market Share of U.S. private commercial real estate transactions **>\$100M**

Our Next Chapter



"Since announcing the transaction, we have added first-rate talent across office, multifamily, hospitality, and credit, including Managing Directors Phil Brosseau, Matt McCoy, Ryan Reid, Will Silverman, and Andy Wimsatt, and maintained our position as the leader in private commercial real estate deals over \$100 million across all property types in the United States. We are pleased that this transaction allows our professionals to participate in the future of Eastdil Secured, together with our preeminent long-term investors, and will enable us to build on our track record of providing truly independent, global and differentiated advice to our clients. I am excited about all we will achieve for our clients in Eastdil Secured's next chapter."

Roy Hilton March
 Chief Executive Officer of Eastdil Secured



"Eastdil Secured is embarking on its next stage of growth as the only major real estate investment bank that is both private and has significant professional ownership. Our new structure allows us to remain singularly focused on serving our clients as we assist them in identifying and executing the most relevant capital market transactions around the globe."

D. Michael Van Konynenburg
 President of Eastdil Secured

